



## SureCloud Delivers Penetration Testing Services (PTaaS) to Advanced



### CASE STUDY

#### The Challenge

Advanced is the third largest British software and services company in the UK. It helps organisations create the right digital foundations that drive productivity, insight and innovation – all while remaining safe, secure and compliant. Advanced’s solutions enable both commercial and public sector organisations to address business challenges and deliver immediate value - positively impacting millions of people’s lives.

Advanced enables organisations to streamline and consolidate their core business functions, including financial management, HR and payroll, spend management and field services. Advanced’s customers operate across sectors as diverse as Private and Public sectors, healthcare and education, manufacturing, sports and entertainment venues, but all share a desire to move towards digital maturity.

Robust and resilient protection of its critical systems and sensitive data from cybercriminals is a crucial part of Advanced’s own risk management. The company needs to be able to demonstrate that it takes a proactive, sophisticated and dynamic approach to cybersecurity, for both customers and regulators. As such, Advanced wanted an effective means of testing and verifying its security on an ongoing basis, and sought a penetration testing specialist which could give it total peace of mind in the fight against cybercrime.

#### At a glance...

**Customer:** Advanced

Advanced is the third largest British software and services company in the UK. It helps organisations create the right digital foundations that drive productivity, insight and innovation – all while remaining safe, secure and compliant. Advanced’s solutions enable both commercial and public sector organisations to address business challenges and deliver immediate value - positively impacting millions of people’s lives.

**Industry:** Software

**Turnover:** £254m

**Customer:** 16,000

**Employees:** 2,200

#### Introducing SureCloud’s Cybersecurity Services

Following a competitive process, Advanced chose SureCloud to conduct manual penetration testing on its network to identify vulnerabilities and enhance security.

As part of its Pentest-as-a-Service offering, SureCloud delivered:

- Cybersecurity penetration testing services to identify any vulnerabilities in Advanced’s network infrastructure
- Application testing
- Software testing
- Dynamic reporting, offering Advanced real-time visibility into its security status at any time
- Vulnerability remediation

SureCloud’s centralised, cloud-based platform underpins the Pentest-as-a-Service delivery, meaning SureCloud stays with Advanced throughout the entire penetration testing lifecycle, from scoping through to vulnerability discovery and remediation.

Rather than being presented with a static report which provides a snapshot of its vulnerability status at any point in time, Advanced now has a dynamic and continuously updated view of its penetration testing projects, including historic ones. Advanced can manage remediation, allocation tasks, and trend and track progress via dashboards, all with full access to SureCloud’s market-leading team of testers.

“We are gradually developing a wider base for our security services at Advanced, so we wanted to work with a business with complementary skills to our own,” said Justin Young, Director of Security and Compliance at Advanced. “SureCloud’s services offer genuine flexibility and agility through the cloud, helping us achieve a more dynamic and responsive way of delivering our core business services.”

## The Results

### Robust and reliable security

“SureCloud’s services mean that our end-to-end security testing now has independent checking and validation for vulnerability discovery across all aspects of our infrastructure and applications.” said Young.

“These are vital elements of enterprise risk management and regulatory compliance, both for us internally and also for our customer’s ongoing confidence in the products and services we provide them with”.

### Testing diversification

“From initial network penetration testing services, SureCloud now also delivers a comprehensive range of application testing and software testing services,” said Young. “It provides a truly end-to-end approach to security testing, ensuring that every aspect of our IT is robust and secure. We can access individual test results via the online SureCloud platform, which provides a simple, intuitive means of interpreting test results and gives us a clear understanding of our risk posture at any point.”

### A scalable platform for growth

“SureCloud has helped us to take a truly proactive and dynamic approach to cybersecurity and risk management, and deliver genuine peace of mind for our stakeholders,” concluded Young.

“Advanced is a hugely well-respected name in Software manufacturing and Managed Services and so we are delighted to be working with them,” said Mike Harrison, Vice President of Cybersecurity at SureCloud. “Our Pentest-as-a-Service is a highly scalable, flexible and adaptable choice for organisations looking to optimise their security strategy, and will suit Advanced today and into the future.”

## Why SureCloud

SureCloud is a provider of cloud-based, Integrated Risk Management products and Cybersecurity services, which reinvent the way you manage risk. SureCloud also offers a wide range of Cybersecurity testing and assurance services, where we stay with you throughout the entire test life-cycle from scoping through to vulnerability discovery and remediation. Certified by the National Cyber Security Centre (NCSC) & CREST and delivered using the innovative Pentest-as-a-Service (underpinned by a highly configurable technology platform), SureCloud acts as an extension of your in-house security team and ensures you have everything you need to improve your risk posture.

[www.surecloud.com](http://www.surecloud.com)

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Justin Young, Director of Security and Compliance at Advanced

We are proud to hold the following accreditations:



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