



SureCloud helps enable Equiom to manage vulnerabilities and enhance security to support its future growth

## WIN RELEASE

### The Challenge

Today, global professional services provider Equiom has 14+ offices across the globe with more than 600 employees. In 2014, Equiom employed just 200 people across two offices in two jurisdictions and had ambitious plans to grow into a global business.

But while the business had plans to scale, its infrastructure was that of a small business and not able to support its ambitions. As such, the company undertook a review of its entire IT infrastructure, including the network, software, and servers, with a key focus on cybersecurity, to develop systems that could support the business' growth strategy. Furthermore, Equiom believed its security had to be robust enough to provide peace of mind to regulators, investors, and shareholders.

To address this challenge Equiom wanted to work with a specialist cyber security partner that could both help identify any weaknesses and vulnerabilities within the infrastructure and provide recommendations and training for improving its security posture.

### Introducing SureCloud's Cybersecurity Services

Following a competitive process Equiom selected SureCloud to provide services globally including:

- Cybersecurity penetration testing services
- Internal and external vulnerability testing and management
- Social engineering including simulated phishing exercises and simulated ransomware attacks
- Physical social engineering

All services were delivered as part of our Pentest-as-a-Service, which provides a centralised platform for managing of all elements of the projects, including Equiom's vulnerability remediation programme.

Stephen Roberts, Global Chief Information Officer for Equiom Group, commented: "SureCloud was the obvious choice as the team is extremely knowledgeable, and the company had invested heavily in its cloud-based platform to create a technical solution that is far more developed than anything else in the marketplace. We felt working with SureCloud would enable us to provide a single snapshot of our security posture at any given time. Ultimately, the platform offered us the ability to simplify the overall management process, which was a key differentiator for us."

### At a glance...

**Customer:** Equiom  
**Industry:** Finance  
**Headquarters:** Isle of Man, UK  
**No. of employees:** 600+

### About Equiom

Established 40 years ago, Equiom is a leading international professional services provider offering a range of innovative and effective business partnering solutions. It has a strong presence across Europe, Asia, the Middle East, and Americas.

### Why SureCloud

SureCloud is a provider of cloud-based, integrated Risk Management products and Cybersecurity services, which reinvent the way you manage risk. Certified by the National Cyber Security Centre (NCSC) & CREST and delivered using the innovative Pentest-as-a-Service (underpinned by a highly configurable technology platform), SureCloud acts as an extension of your in-house security team and ensures you have everything you need to improve your risk posture.

[www.surecloud.com](http://www.surecloud.com)



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## The Results

### Strong security posture

“SureCloud takes what is, in reality, a highly complex set of requirements and makes it as simple as possible. Through centralisation of all reports and data, including output from penetration tests, vulnerability scans and social engineering exercises, we have complete visibility over our infrastructure and can develop remediation action plans and accurately monitor progress in real time,” said Roberts.

### Secure foundations for continued growth

“As we continue to grow, SureCloud provides peace of mind to our stakeholders and customers. When we compare new acquisitions to those parts of our business that have gone through the SureCloud process, we can see a very clear difference in the respective postures. This is a testament to SureCloud’s success in keeping our security posture in excellent health,” commented Roberts.

### Beyond cyber to EGRC

“We have also worked with SureCloud to address additional challenges in the business. We are currently using its GDPR application, which feeds data back into the platform enabling us to assess our compliance status against our overall security posture. Now we have complete oversight of our infrastructure,” said Roberts.

### Futureproofing the business

“The fact that SureCloud is easy to use and highly scalable means that as we work to triple the size of the business over the next four years, we can do so while confidently relying on the platform to ensure that security is not compromised during that process. Through SureCloud we have raised our security posture to a level where our systems can help detect threats so that we can prevent attacks before they impact the business”, concluded Roberts.

## About the client

Established more than 40 years ago, Equiom is a global professional services provider offering an unrivalled breadth of bespoke end-to-end wealth protection and business support services to private clients, corporate clients and funds. . It has a strong presence across Europe, Asia, the Middle East, and Americas.

[www.equiomgroup.com](http://www.equiomgroup.com)

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For more information visit [www.surecloud.com](http://www.surecloud.com)

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**Stephen Roberts,**  
Global IT Director for Equiom Group

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